

WHAT WE DO

vendosolutions works with companies of all sizes to augment their sales

We do everything you would expect your local sales team to do

Typically companies face **three challenges** when they want to grow their sales

NETWORK - Network means growth and we are connected to over 40,000 global decision-makers, across a wide range of functions and industries

EXPERIENCE - Experience means efficiency and we boast three decades of global sales success thanks to an efficient methodology

PASSION - Sales is not everyone's passion. It is ours, however. Our sole focus is to find the perfect way to sell our partners' products in the market

01

REACH

02

EXPERIENCE

03

METHODOLOGY

vendo SOLUTIONS

"vendosolutions is a unique asset for emerging companies looking to sell their innovative products and solutions into the multi-billion dollar European market."
- Bernd (Ben) Strenitz, COO of SmartGift, New York

Personalized Sales

SOME OF THE PARTNERS WE HAVE SERVED OVER THE YEARS



1

Find the right persons in the target companies in the most interesting industries across a host of geographies

2

Create a sales plan to allow us to target them on a highly personalized level thereby ensuring reach-out conversion

3

Engage with them and lead the conversation, gauging interest and qualifying them for our partner companies

4

Bring the best opportunities down the sales funnel, helping close the deal and then account manage